



**MDC**

# **Managing Partner Expectations**

**Healthy Places North Carolina Learning Network  
October 6, 2016**



# Today's Conversation

- Partnership expectations and benefits
- Healthy Campus Challenge
- Scope of Work Review and Next Steps

# Setting the Stage

- Reasons for partnering
- Types of partnerships:
  - Formal
  - Informal
- Building the foundation

# GIVE – GET Grid

PARTNER	GIVES	GETS
UNIVERSITY	University Contributions	University Benefits
SCHOOL	School Contributions	School Benefits

Figure 1. The Give-Get Model

# GIVE – GET Grid

PARTNER	PARTNER	PARTNER
UNIVERSITY	<ul style="list-style-type: none"><li>• Pedagogical expertise</li><li>• Subject content expertise</li><li>• In-kind material support</li><li>• Professional development</li><li>• Partial support of coordinator</li></ul>	<ul style="list-style-type: none"><li>• Clinical experience site</li><li>• Research laboratory</li><li>• Help faculty stay current</li><li>• Additional class space</li></ul>
SCHOOL	<ul style="list-style-type: none"><li>• School coordination</li><li>• Access to students</li><li>• Access to teachers</li><li>• Classroom space</li><li>• Partial support of coordinator</li></ul>	<ul style="list-style-type: none"><li>• Access to pedagogical expertise</li><li>• Access to content expertise</li><li>• Teacher development</li><li>• Increased student achievement</li></ul>

Figure 2. Illustration (partial) of Give-Get Grid Model for University-School

# Discussion Questions

- What do you expect from your community partner(s)?
- What are you prepared to give to your community partner(s)?
- How are you planning to engage your partners in the HPNC initiative?

# Next Steps & Reporting

- Describe your progress in developing collaborative partnerships or enhancing the community as a component of the grant. List any Memorandums of Understanding or Letters of Support.
- Note the broader, system-level measures of progress driving your individual and collaborative work to improving health outcomes or behaviors in the community.
- Which outcomes are dependent on collaborative efforts? Please list any formal or informal partnerships and provide quantitative and qualitative data on shared outcomes where possible.

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